# SHANNON MCDONALD – CURRICULUM VITAE POP SHOP UNIVERSE

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#### SHOP

- ° Faire Wholesale Seller- 2023-Current
- ° Etsy Seller- 2008-2022
- Etsy Wholesale Seller- 2014-2018

### EDUCATION

Our University of Massachusetts – Dartmouth, Bachelor of Fine Arts, Cum Laude, 2004
 Major: Photographic/Electronic Imaging
 Focus: Women's Studies

### ART RELATED WORK EXPERIENCE

Etsy Seller, 2008-2022

- Developed business from ground up including creating pricing structures, generated new listings, reconciled sales, and created custom orders
- ° Expanded business from original art to include clothing, accessories, and home décor
- ° Consistent 5-star seller on Etsy
- ° Recruited to Etsy Wholesale Program via Boston inaugural event in 2014
- Created original artwork and expanded wholesale business to include 30 shops nationally and internationally
- Ensured all customers were happy with items purchased and created environment for repeat customer transactions
- Promoted shop on social media platforms to maximize brand identity and generate revenue
- ° Set up booths at various curated vendor fairs to sell and promote work

Office Manager, Panopticon Imaging & Panopticon Gallery, 2012-2018

- Responsible for staff (PT, FT, Interns & Seasonal) interviews, hiring, reviews and ongoing oversight of job performances
- Managed office's Account Payable / Accounts Receivable, Health Insurance, 401K contributions/compliance and Payroll for busy small business
- Established and cultivated partnerships with domestic vendors and negotiation of prices
- Worked with national and international clients in China, Germany, Hong Kong, Iceland, Spain, Vietnam ect.
- Managed social media accounts and handle advertising while maintaining consistency within company brand
- ° Organized large scale production projects and delivery schedules
- ° Coordinated day to day management with Gallery Director of Panopticon Gallery

Gallery Director, Panopticon Gallery of Photography, Boston, MA, 2005-2009

- Provided administrative support to Founder/CEO
- ° Responsible for AP/AR for gallery using Quick Books
- ° Created and managed art collector database, initiated pricing, work orders, and invoices
- ° Registrar for the collection of photographers Bradford Washburn and Ernest C. Withers
- ° Completed inventory reconciliation for the Withers Collection, which holds 3,200 prints
- Prepared print loan agreement for national and international exhibitions including but not limited to Boston Museum of Science, Fondation Cartier (Paris, France) and the Smithsonian Museum (Washington, D.C.)
- Attended and managed yearly trade shows contracts, travel arrangements and shipment of artwork to shows in Atlanta, Boston, Los Angeles and New York City
- <sup>o</sup> Handled all correspondence with the 30-35 national and international photographers on current photographic endeavors, pricing revisions and portfolio reviews.
- ° Responsible for HR functions such as interviewing/hiring interns and co-op students

Curatorial Assistant, Photographic Resource Center at Boston University, Boston, MA (2004-2005)

- ° Provided administrative support Director, Curator and Programs Coordinator
- Assisted in installation and de-installation of exhibitions with the Curator, including preparing condition reports, handling, and shipping of artwork.
- Handled and prepared condition reports for the traveling show
  "INNOVATION/IMAGINATION: 50 Years of Polaroid Photography" which contained 108 framed photographs and "There is no Eye: Photographs by John Cohen" which contained 133 framed photographs.
- Updated member database, coordinated large-scale mailings, and cataloged all digital entries for 2005 Members' Exhibition.
- Aids with special events, including Annual Benefit Auction, Members Exhibition and gallery openings as well as assisted in the facilitation of artists' workshops

# **EXHIBITIONS**

- ° Art in the Park, Chatham Chamber of Commerce, Chatham, MA 2023
- ° Chocolate Sparrow, Pop Up Exhibition, Orleans, MA, 2023
- ° Rockland Memorial Library, Rockland, MA 2017
- ° Shannon McDonald & Stephen Jiranek, South Shore Music Conservatory, 2017
- ° Outside the Lines, South Shore Arts Center, Cohasset, MA 2016
- ° Winter Holiday Exhibit, Trescott Gallery, Taunton, MA 2015
- ° Group Show, James Library & Center for the Arts, Norwell, MA 2015
- ° Artist Invitational, Laura's Center for the Arts, Hanover, MA 2015
- ° SNAC Group Show, Zeitgeist Gallery, Beverly, MA 2015
- ° Art in Season, Trescott Street Gallery, Taunton, MA 2014
- <sup>o</sup> Hunter Gatherer, U.G.L.Y Gallery, New Bedford, MA 2014
- ° W-O-R-D-P-L-A-Y, Panopticon Gallery, Boston, MA 2014

- ° Love Shack, Juried by Bill Kouwenhoven, Nave Gallery, Somerville, MA 2014
- ° Small Works, 4th Floor Gallery, Rockland, MA 2013
- ° En Masse, RAW Boston, Boston, MA 2013
- <sup>o</sup> Duality, South Shore YMCA Fine and Performing Arts Center, Hanover, MA, 2013
- ° Blue Ribbon Members Show, South Shore Arts Center, Cohasset, MA, 2013
- Members Exhibition, Festival on the Commons at the South Shore Art Center, Cohasset, MA, 2013
- 4TH Floor Artists Members Photography Exhibition, 4th Floor Gallery, Rockland, MA 2013
- ° Dark Arts, Pop up Gallery- Big Collage, Yarmouth Port, MA, 2012

## PUBLICATIONS

- Life and Work with Shannon McDonald, Boston Voyager, April 30, 2018 <u>http://bostonvoyager.com/interview/life-work-shannon-mcdonald/</u>
- Spelling things out, Photographically, Review by Mark Feeney, Boston Globe, April 7, 2014

http://www.bostonglobe.com/arts/theater-art/2014/04/06/panopticon-spelling-thingsout-photographically/CZBOalw7n1BIONQrcGE0wO/story.html

- What will you remember? A photography Blog by Elin Spring, 2014 <u>http://elinspringphotography.com/blog/wordplay-at-panopticon/</u>
- The Moon from my attic Blog, 2014 <u>http://creativeconceptsdesignstudio.blogspot.com/2014/02/artists-artisans-and-crafts-people.html</u>

## CURATED CRAFT SHOWS

- <sup>o</sup> Boston Handmade Market- Somerville, MA
- ° Christina's House Fundraiser- Springfield, MA
- ° Live, Love, Local- Hyannis, MA
- ° Snow Farm Second's Sale- Williamsburg, MA
- ° Start at the Station- Worcester, MA
- ° Start on the Street, Worcester, MA
- ° SOWA Market- Boston, MA
- ° Vintage Bazaar- Salisbury, MA
- <sup>o</sup> Wicked Local Etsy Show- Plymouth, MA

## MEMBERSHIPS

- ° Member, Provincetown Art Association and Museum 2022-Current
- ° Curated Member & Gallery Artist, South Shore Arts Center, Cohasset, MA 2015-2018
- ° Curated Member, Southern New England Artist Community (SNAC) 2015-2016
- ° Curated Member, Boston Handmade, 2014-2015
- ° Member, Fourth Floor Artists, 2004-2018

#### **GUEST JUROR**

- <sup>°</sup> Flash Forward Student Portfolio Walk, Gallery Kayafas, Boston, MA 2015
- ° Vendor Submissions, Festival on the Commons, Cohasset, MA 2014
- ° Critical Mass at Photo Lucida, Portland, OR, 2008
- <sup>°</sup> Portfolio Review, Photographic Resource Center, Boston, MA, 2008
- ° Festival on the Common, South Shore Arts Center, Scituate, MA, 2007
- <sup>o</sup> Portfolio Review Day, Griffin Museum of Photography, Winchester, MA, 2007
- ° Industry Networking Day, New England School of Photography, Boston, MA, 2006
- ° Annual Juried "Elements, Panopticon Gallery, Waltham, MA, 2006

### TRADE SHOWS

#### Acted as Coordinator & Representative

- <sup>o</sup> Boston International Fine Art Show, Boston, MA, 2008
- ° National Black Fine Art Show, New York City, NY, 2005-2008
- ° AD 20/21, Boston, MA, 2007
- ° American Association of Museums, Boston, MA, 2006
- ° New England Museum Association, Boston, MA, 2005

#### WORKSHOPS

#### Coordinator/Facilitator

- Old vs. New: Collecting Opportunities in Photography Today w/ Andy Grundberg, Panopticon Gallery, 2008
- ° Understanding Photographic Process, Panopticon Gallery, 2008
- ° Collecting and Looking at Photographs, Panopticon Gallery, 2007
- Remade, Recycled, Reconfigured Workshop with Jesseca Ferguson, Photographic Resource Center, 2005

#### Attendee

- ° Alchemy of the Brushstroke, PAAM, Provincetown, MA 2022
- <sup>o</sup> Intro to Silk-screening with Sarah Coyne, Eliot School of Fine & Applied Arts, 2018
- ° Intro/ Intermediate Pottery, Local Pottery, Norwell, MA 2016
- The Passionate Eye: Collectors, Curators and Critics on Collecting Photography, Aperture Foundation, New York, NY, 2006
- <sup>°</sup> Life Drawing, South Shore Arts Center, Cohasset, MA 2000

#### WHOLESALE ACCOUNTS

2014-2018 via Etsy Wholesale

NATIONAL

- ° Adorn, East Orleans, MA
- ° Amanda Deer Jewelry, Austin, TX
- ° Artisan Center, Denver, CO
- B-Buckled, Needham, MA
- ° Black Cow Coffee, Croton-On-Hudson, NY
- ° Blue Lime, Wilmington, NC
- Boston Tea Room, Ferndale, MI
- Ciao Bella, Madison, CT
- Craft Foundry, Philadelphia, PA
- ° Crose Nest Apothecary, Lowell, MA
- ° Evelyn Jane Boutique, Downers Grove, Il
- ° Hip & Chicks Organiks, Santa Cruz, CA
- ° Jacaranda Gift Shop, Coppell, TX
- ° La Luce, Miam, FL
- Local Pottery, Norwell, MA
- ° October, Inc, Providence, RI
- ° Philomena + Ruth, Waterloo, IL
- ° Simplicity in Mind, West Palm Beach, FL
- ° Sparkle & Shine Darling, Miami, FL
- ° Sumac Trading Company, Duncan, OK
- Teak & Soxy, Sheboygan, WI
- ° The Boutique on Stonelake, Austin, TX
- ° The Codfish Cowboy, Long Beach, NY
- The Gypsy Wagon, Dallas, TX
- ° Love, Live, Local, Hyannis, MA
- ° The Ruffly Rose, Denver, CO
- ° The Valley, Fort Smith, AK
- ° Verdant Matter, Chicago, IL
- ° Wicked Peacock, Rockport, MA
- ° Witch City Wicks, Salem, MA

## INTERNATIONAL

- ° Milk & Honey, Melbourne, Australia,
- ° Curiosa & Co, Ghent, Belgium